



Coaching for Development

Help Employees Achieve their Full Potential

Course objectives

Successful completion of this course will increase your ability to:

- ✓ Learn to discern the difference between coaching and other development strategies.
- ✓ Discover the key elements to successful coaching relationships.
- ✓ Understand the coaching process and how to apply each step.
- ✓ Identify common challenges to successful coaching.
- ✓ Discover effective strategies for managing challenges.
- ✓ Establish and maintain a successful coaching relationship with an employee.